



SENIOR FUNDRAISER VACANCY IN IRENE, JHB

Are you a fundraising professional with an entrepreneurial mind and a passion for social impact?

Irene Homes is seeking an experienced **Senior Fundraiser** to lead and grow their income-generation, fundraising and enterprise development activities.

This is a **strategic, hands-on management role** combining:

- **Fundraising & donor development** – grow and diversify income through trusts, foundations, corporates, donors, sponsorships and strategic partnerships.
- **Enterprise development** – drive the growth and profitability of the **Bakehouse & Café** and an established **Charity Shop with annual income of approximately R4.5 million p/a**.
- **Marketing & communications** – strengthen the Irene Homes brand, campaigns and public profile.
- **Business development** – identify new income opportunities, partnerships and social-enterprise initiatives.
- **Leadership & accountability** – manage a small team and ensure measurable income, commercial performance and organisational impact.

We are looking for someone who brings:

- Proven fundraising and donor relationship experience
- Strong business development and entrepreneurial capability
- Commercial and financial acumen
- Excellent communication, negotiation and relationship-building skills
- Marketing and communications competence
- Strong leadership and people-management skills
- The ability to turn social impact into compelling fundraising and commercial opportunities

The opportunity: This is more than a traditional fundraising position. You will have the opportunity to build sustainable income streams, grow social enterprises and directly contribute to the long-term sustainability of Irene Homes.

To apply: Submit a **motivation letter highlighting your suitability**, an updated CV and contact details of **three work-related referees to: MaraisButton & Associates.**

Email: annelie@maraisbutton.co.za

Closing date: 31st August 2026

Only shortlisted candidates will be contacted.